## **RESERVATIONS ACTIVITY REPORT Executive Summary**









**Destination: Aspen & Snowmass** 



Period: Bookings as of November 30, 2022





Aspen				Snowmass			
<b>November Performance</b>			Year over	<b>November Performance</b>			Year over Year
	2022	2021	Year % Diff		2022	2021	% Diff
Paid Occupancy	30.2%	33.4%	-9.7%	Paid Occupancy	12.4%	19.7%	-37.4%
ADR	\$383	\$338	13.2%	ADR	\$236	\$235	0.3%
RevPar	\$116	\$113	2.3%	RevPar	\$29	\$46	-37.2%
Paid & Unpaid Occupancy	32.7%	39.7%	-17.8%	Paid & Unpaid Occupancy	22.4%	28.4%	-20.9%
Booking Pace	7.2%	8.0%	-9.0%	Booking Pace	5.6%	7.4%	-23.8%
Next Month Performance (December)		Year over	Next Month Performance (December)			Year over Year	
	2022	2021	Year % Diff		2022	2021	% Diff
Paid Occupancy	52.5%	57.1%	-7.9%	Paid Occupancy	42.1%	48.2%	-12.6%
Winter Season to Date (Nov-Apr) Y		Year over	Winter Season to Date (Nov-Apr)			Year over Year	
	2022	2021	Year % Diff		2022	2021	% Diff
Paid Occupancy	41.8%	40.3%	3.7%	Paid Occupancy	43.3%	44.8%	-3.4%
ADR	\$914	\$809	13.1%	ADR	\$625	\$556	12.4%
RevPar	\$383	\$326	17.3%	RevPar	\$270	\$249	8.6%

Aspen & Snowmass Combined								
Paid Occupancy			Year over					
	2022	2021	Year % Diff					
November Performance	21.7%	28.8%	-24.6%					
Next Month Performance (December)	47.6%	53.4%	-10.7%					
Winter Season to Date (Nov-Apr)	42.5%	42.3%	0.6%					

