
ASPEN REAL ESTATE MARKET UPDATE

October 27, 2020

Presented by:

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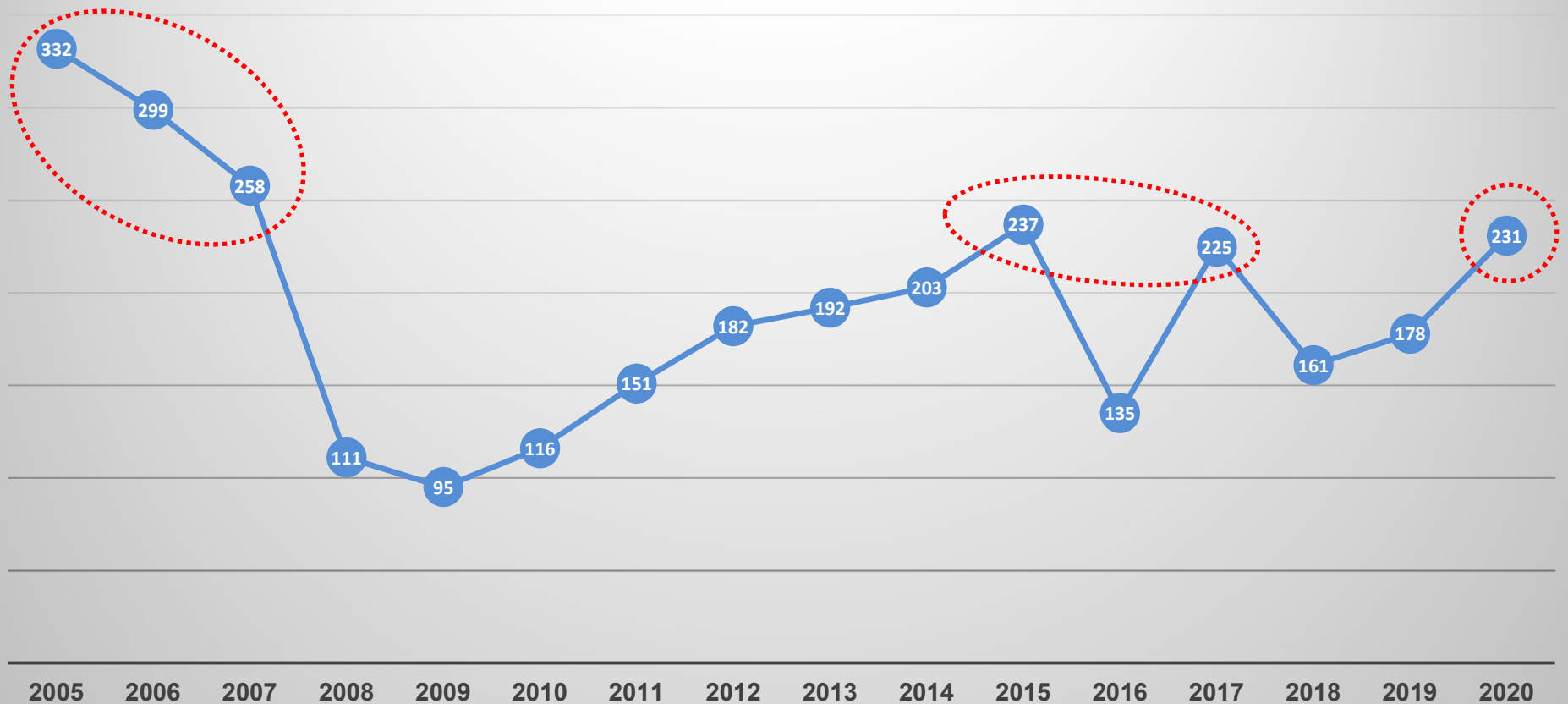
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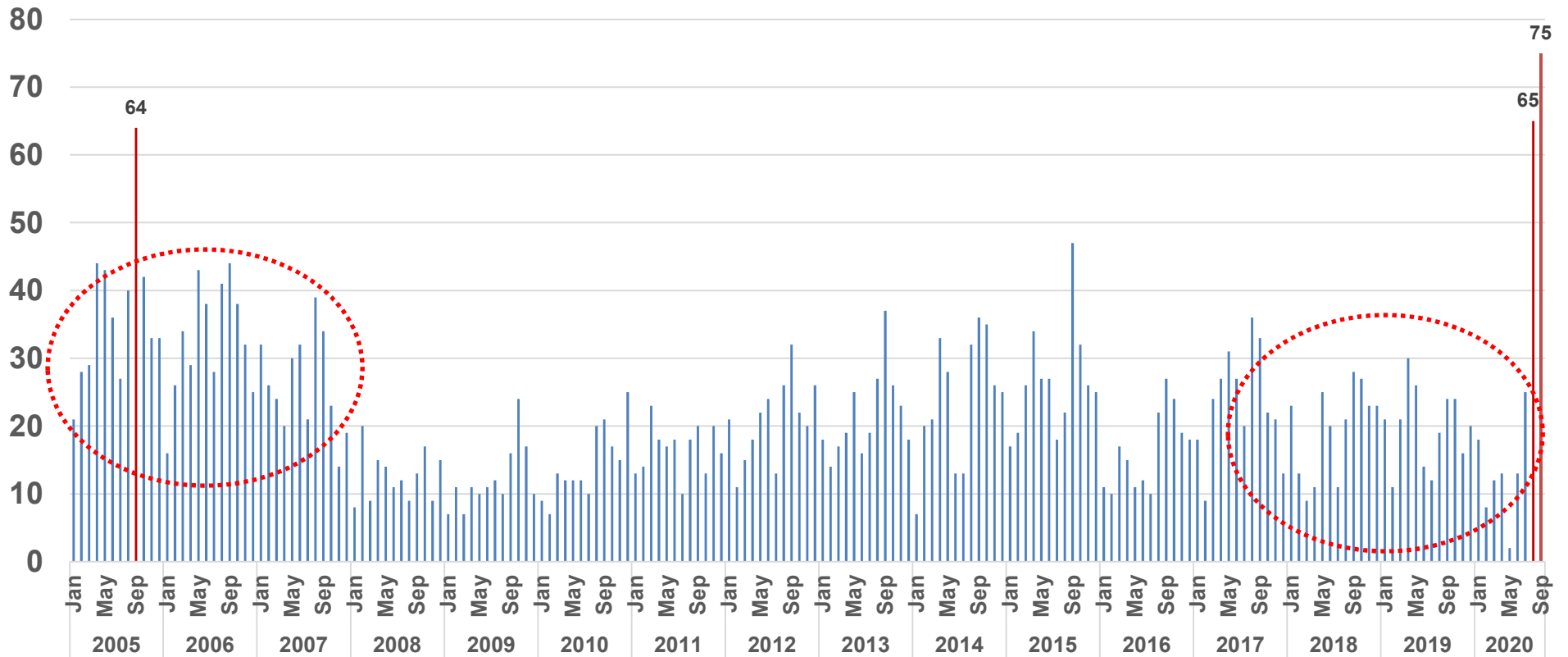
ASPEN REAL ESTATE MARKET UPDATE

Aspen Total Number of Residential Sales January through September

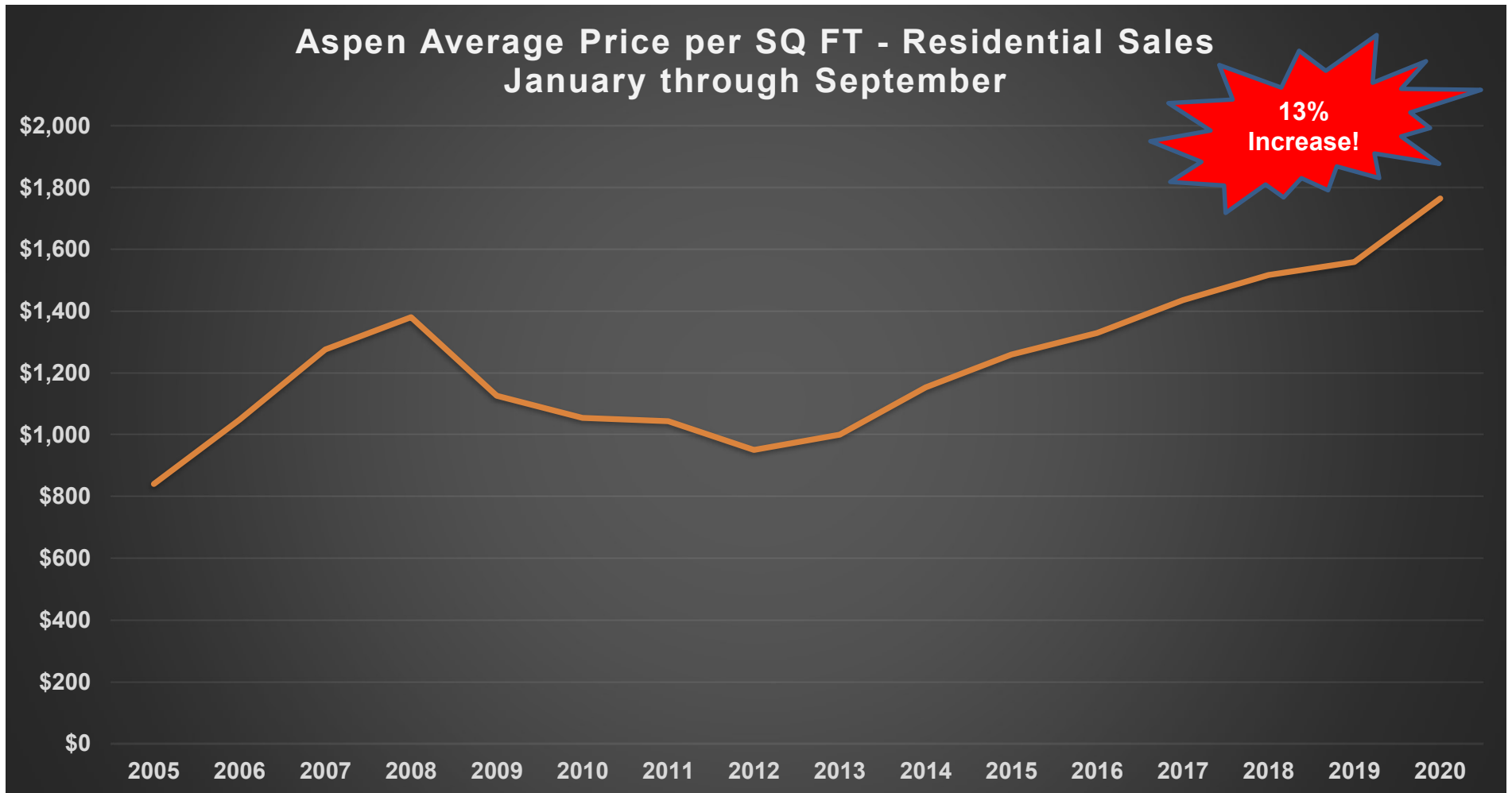


ASPEN REAL ESTATE MARKET UPDATE

Number of Aspen Residential Sales - By Month

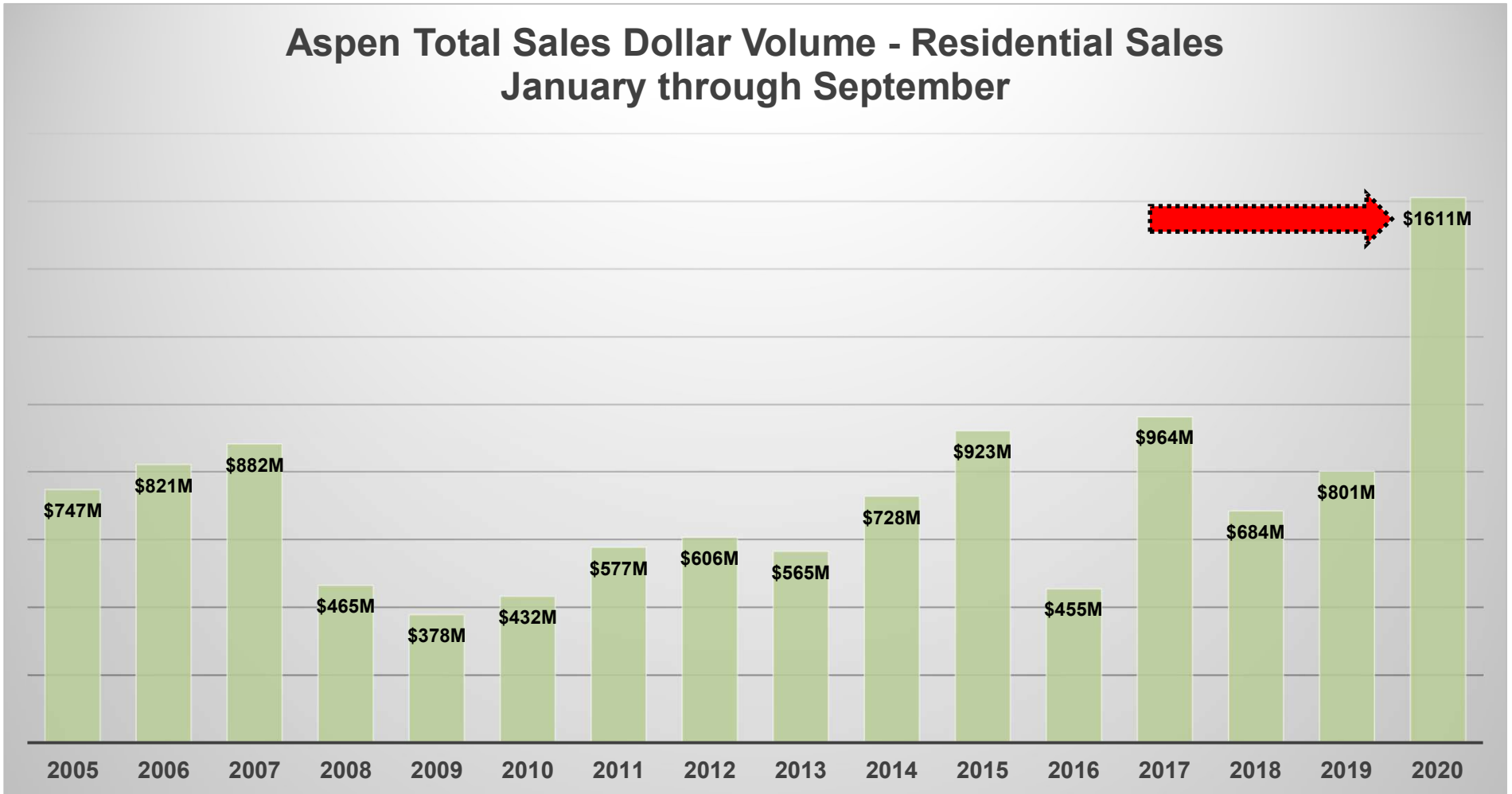


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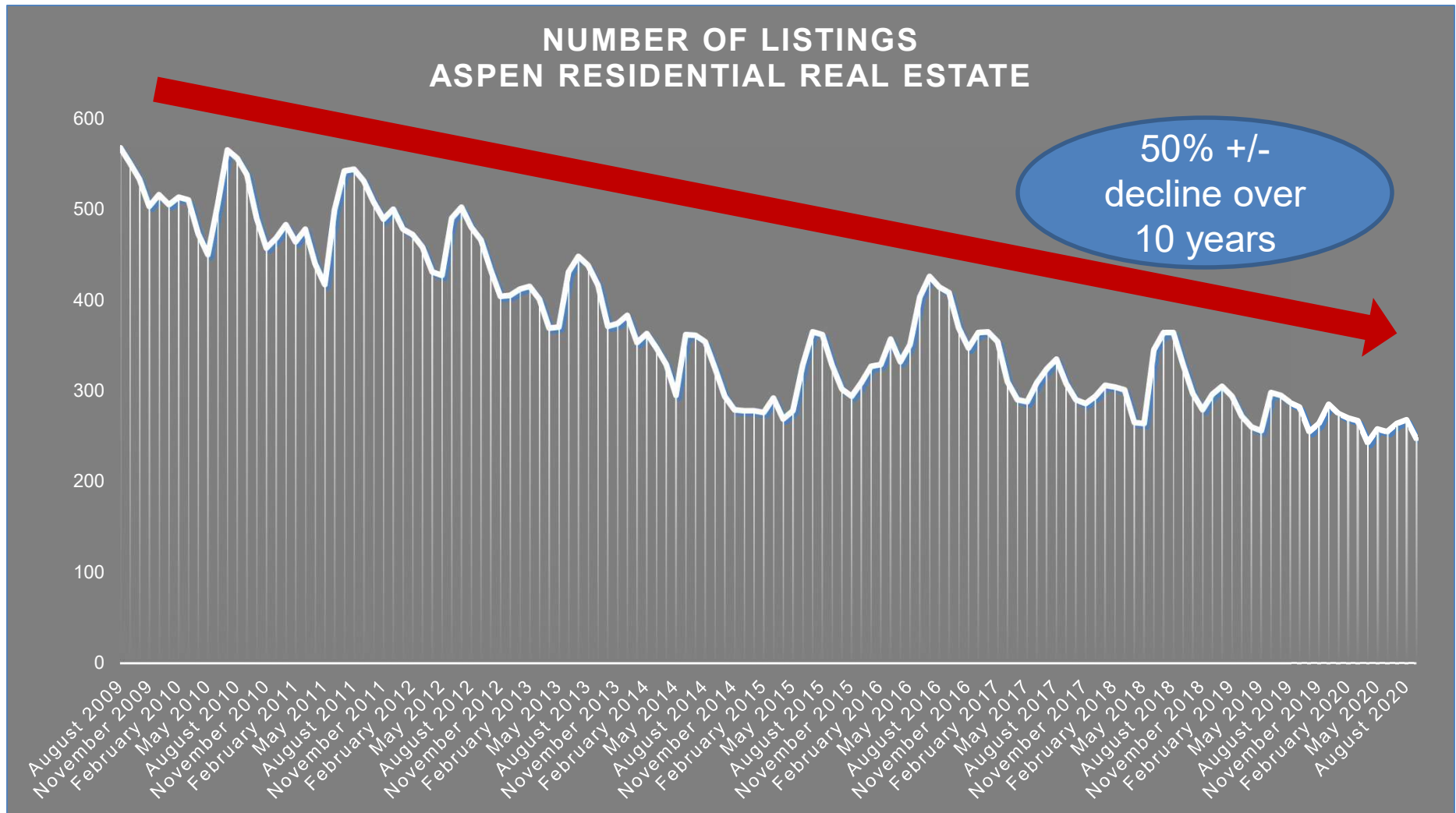


ASPEN REAL ESTATE MARKET UPDATE

Aspen Total Sales Dollar Volume - Residential Sales
January through September

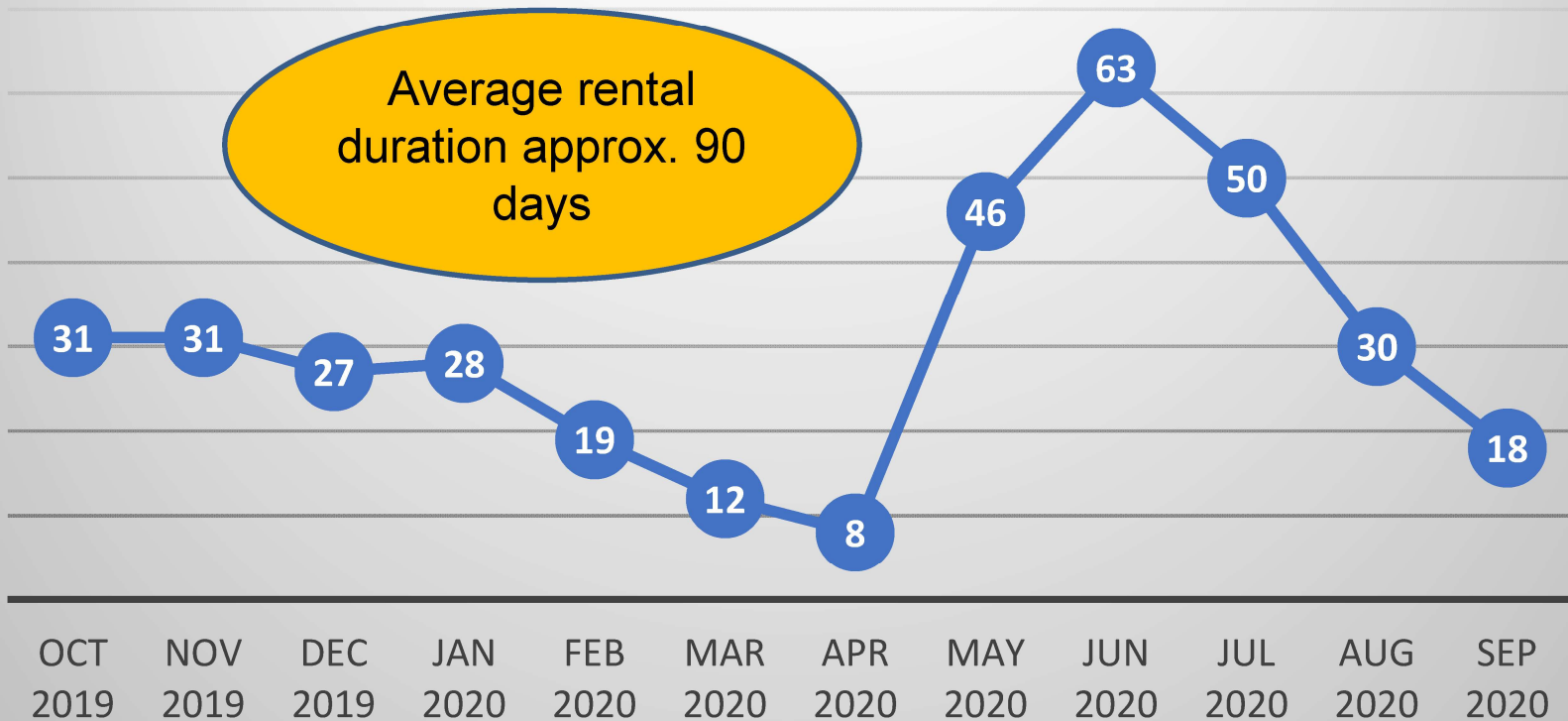


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Number of Aspen/Snowmass Rental Bookings ASSIR

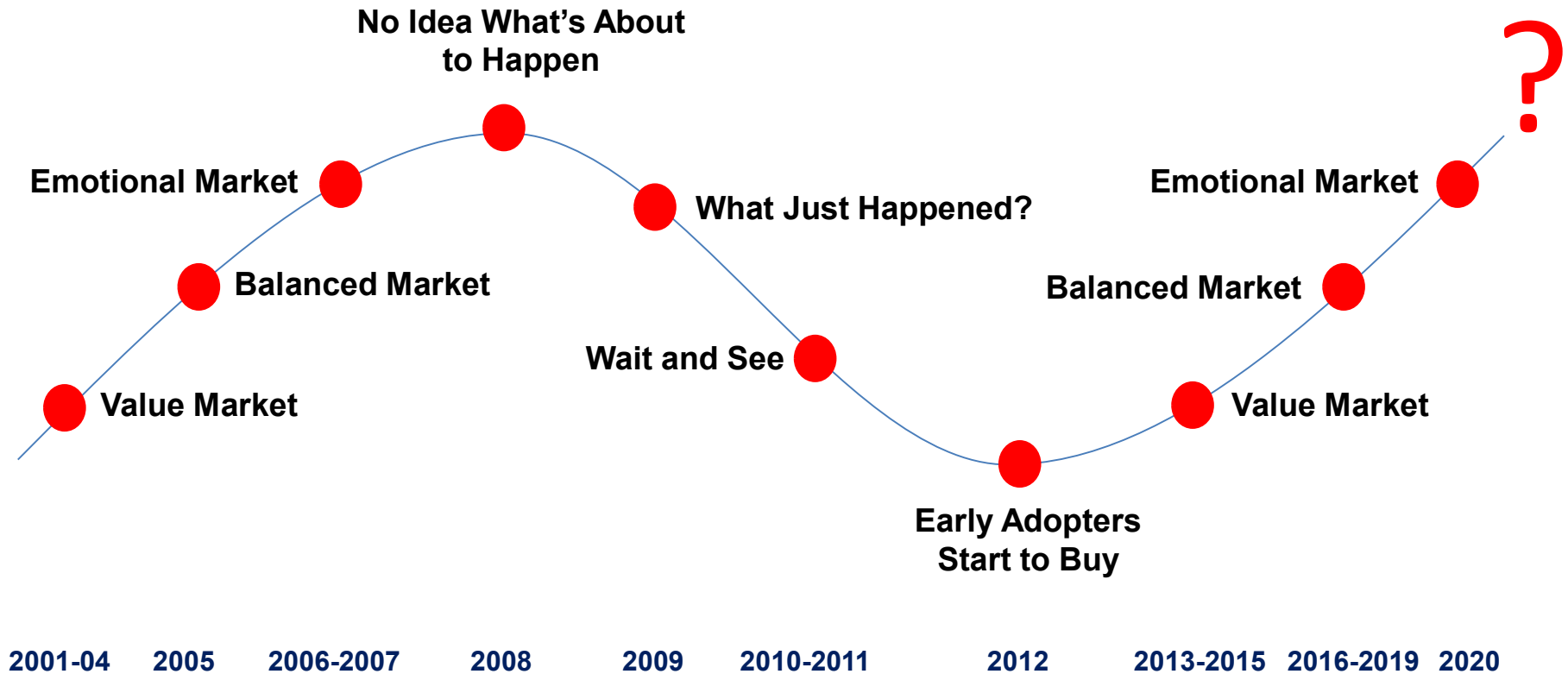


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What does it all mean?

- **Possibility of more “full-time” and longer “part-time” residents in Aspen**
- **Active rental market shows at least a short-term transition toward private home rentals**
- **Opportunity for short-term rental tax collection although many of the short-term rentals go directly through owner facilitated websites (i.e. VRBO, Airbnb, etc.), not real estate companies**
 - **Unlikely the spike in sales and rental activity will sustain**

ASPEN SNOWMASS **PSYCHOLOGICAL** REAL ESTATE CYCLE



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